# COMPANY PROFILE - CHEMSPEC BOTSWANA



LARGEST INDEPENDENT DISTRIBUTOR OF AUTOMOTIVE,
CORROSION PROTECTION, INDUSTRIAL AND WOODFINISH COATINGS
IN BOTSWANA

Gaborone: Tel: (+267) 3907348 Fax: (+267) 3911358

Francistown: Tel: (+267) 2414042 Fax: (+267) 2413001

### AN INTRODUCTION TO CHEMSPEC BOTSWANA

**CHEMSPEC** (**BOTSWANA**) (**PTY**) **LTD** --- Largest Independent distributor of Automotive, Corrosion Protections, Flooring, Industrial and Protective Coatings in Botswana.

**CHEMSPEC** (**BOTSWANA**) (**PTY**) **LTD**, a wholly owned citizen company was incorporated in the Republic of Botswana on the 17<sup>th</sup> of June 2004 (BW00000442614) and has over seventeen years of dedicated service to Botswana industry.

Distribution Depots are located in Gaborone – serving the South of the country and in Francistown – serving the North of the country. With a staff compliment of thirty-eight employees the company provides a range of services to the Botswana coatings market.

### **Automotive Refinishing**

Our premium automotive paint, "STANDOX", is manufactured from raw materials of the highest quality available in the world today. The products on the range include 2K clear coats, primers and ancillaries developed to meet the performance required of the modern spray painter.

Our classic "AUTOMAX" products, tinted in-house, offer an economy range of automotive finishes to the refinishing market. A complete range of abrasives, tapes, polishes, spray equipment and finishing materials are available, making Chemspec your one-stop store.

### **Industrial Coatings**

Our technical sales team have years of experience serving Botswana industry. We are the preferred supplier to manufacturers, fabricators, contractors and logistics companies. Our Direct to metal products, Wood finishes and Road Markings, in conjunction with quality formulations, offer customers efficiencies and savings. Our products are used extensively in the mining, energy, manufacturing and infrastructure sectors of the economy.

BOTSWA

### **Corrosion Protection**

Our engineers are "NACE" qualified and are available to advise on appropriate coatings specifications, carry-out corrosion surveys and assist in monitoring the application of coatings; all services we deem to be essential in protecting our clients capital assets. In conjunction with our partners "JOTUN" we have access to hundreds of proven specifications currently providing protection of capital equipment worth billions of dollars used throughout the worlds major industries.

### MISSION STATEMENT

Our mission is customer centric, focused on environmentally sustainable, high-quality products, engineered to international best practice and supported with outstanding technical services and levels of aftercare.







**Gaborone Depot** 

Regular Deliveries

Francistown Depot



### **STANDOX**

Standox, a global refinish coating brand from Axalta, is the best choice for professional refinishers.

Customers can rely on Standox to achieve the best quality results, every time, accurately and quickly. As a brand manufactured in Wuppertal, Germany, Standox ensures our customers are ready for future digitization by improving workflow and work processes with digital tools.

Standox further supports customers not only with relevant market insights but also work provision thanks to extensive approvals from car manufacturers as well as fleet, lease and insurance companies, which reflect the brand's position as a leading partner to the automotive industry.

### **OEM Approvals**

Franchised dealers or independent approved repairers using Standox can all reap the benefits of technically superior products. They can rely on paint systems that satisfy all their needs, and meet the demanding requirements of the world's leading car producers.

Standox has approvals from all leading manufacturers, proving our products meet the quality specifications of the OEM carmakers. Naturally this makes Standox an ideal partner for bodyshops, the car manufacturers and dealers globally.

These contracted approvals set the standard for various aspects such as:

- Product systems
- · Warranty approval
- Training
- Services and
- Colour management

Standox is the best choice for professionals:

- Best quality results, every time
- Digitisation to be ready for the future
- Access to work providers and relevant market insights





# **AUTOMAX**

In-House full colour matching refinishing System. A comprehensive colour matching package with over 150,000 formulations from a metallic basecoat range working alongside the solid colour AUTOMAX 2K auto coatings that ensures colour matching is made accurate and fast.

Supported with adhesion promoter, fast cure additive, auto coating primers, hardeners, polyester Body-filler, ultra-light Body-filler, thinners and clears and, complimented with auto-refinishing polishes, sealants, rubbing compounds, abrasives, tapes, tools and accessories, AUTOMAX provides a complete system to the auto refinisher. All you'll ever need to provide for a top-quality repair first time and every time.

### **NITROCELLULOSE**

A range of nitrocellulose automotive paints and primers tinted in-house.

### TRAINING/WARRANTIES/TECHNICAL SERVICES

Chemspec offer in-house training or client based training where appropriate, please contact us with your training requirements.

Our technical team are on hand to advise on coatings, surface preparation, coating application and will work with clients to develop appropriate coating specifications. We have on file hundreds of coating specifications.



### PROFESSIONAL INDUSTRIAL COATINGS

METAL - We distribute a range of products from metal cleaners, primers and topcoats from economical quick dry products to more durable Polyurethane/Zinc Chromate & Phosphate & Epoxy products.

# industrial CHEM SPEC

### **METAL Products**

- 1. Metal Cleaners
- 2. Industrial Primers QD's, Red Oxide, Zinc Chromate & Phosphate & Epoxy's.
- 3. Industrial Topcoats- QD's, Red Oxide, Zinc Chromate & Phosphate, Polyurethane, Epoxy, Alkyds.
- 4. Hammertone Topcoats







WOOD - We distribute a wide range of products to manufactures of furniture, kitchens, shop-fitting, coffins and alternate retail markets.

# **WOOD Products - Ranges of Chemspec & Elvolac**

- 1. Wood Stains
- 2. Woodfinish and industrial solvents
- 3. Clear sealers
- 4. Nitro-Cellulose Clear and Topcoats
- 5. Pigmented Primer
- 6. Pigmented Wood Lacquers Topcoats
- 7. Catalysts



# **ROADMARKINGS**

# **ROAD MARKING PAINTS**

BOBS (SANS 731-1 Certificate Number 8575/13555) and SABS (SANS 731-1)

Certified Distributor Alkyd & Enamel road marking paint (Yellow, White, Red & Black).







# **ROAD STUDS**

Chemspec supply a range of plastic reflecting road studs: SANS/EN 1463-1:2009 & ASTM-D4280

- Highly reflective and durable
- High compressive strength leading to less failures
- Meeting SANS/EN 1463-1:2009 & ASTM-D4280









### TECHNICAL SERVICES

### **Preparation of Specifications**

A robust specification reduces exposure by the owner and encourages attention to detail. It minimizes the risk of poor quality works; incorrect or faulty works being carried out and ensures that the works are done safely.

At Chemspec, we have an experienced team able to review the specifications that will be required by the contractors on site. With our NACE CIP qualified engineers, we can review existing specifications and add clauses and information in line with leading industry best practice.

Our primary role as coatings inspectors is to obtain, read and understand the specification and supporting documents; then observe, record and report on the technical aspects of a coating projects and conformance or deviation from the project specification. This ensures that the coating supplied matches the requirements of the project and/or industry; is applied according to the Product Data Sheet stipulations; and meets mandatory, statutory and SHE requirements.

During our on site visit, we carry the following tests and offer specialised advice on;

- Surface Preparation
- Moisture tests
- Climatic Conditions monitoring
- Wet Film Thickness
- Dry Film Thickness
- Material Thickness
- Adhesion tests
- Pinhole and Porosity Tests
- Concrete inspection

We service the following industries but not limited to;

- Mining
- Industrial
- Pipeline
- Chemical
- Food Industry

Coating job planning should and must be included at every stage of the building phase i.e. project design, application and maintenance stages. Chem Spec has a robust array of technical expertise in planning and forecasting, needs evaluation and specification consulting at your immediate disposal. Our NACE-certified specialists are available to develop specifications and protective coating recommendations for a variety of substrates at all the stages of an asset development.

- 1. Project Design Stage
- 2. Implementation/Application Stage
- 3. Maintenance Stage

### • Automotive – Technical Services

Our specialist sales team draws upon the experience and training of the automotive industry by way of our representatives having worked in panel beating and spray workshops and gaining first-hand experience, as well as training received from our suppliers in the use of automotive equipment and products.

Our technical sales team can advise and demonstrate where necessary, and are even prepared to don overalls and assist at every stage from surface preparation to final coat should our customers require it. They will assist with colour matching and tinting using our equipment and software, and are able to offer coating advice from trucks to sports cars.



### PROTECTIVE COATINGS

### Jotun - Protective Coatings - Botswana Distributors

Jotun Paints was established in 1926 in Norway, it has grown from its humble beginnings and is represented in over 100 countries and ranked no.9 amongst the biggest companies worldwide. Built on the principles of Loyalty, care, respect and boldness, long term relationships are based on respect and a great willingness to exceed customer expectations. Jotun has a set of core procedures implemented across the company that ensures consistency in their actions worldwide. Jotun is the preferred partner for creating barriers to protect valuable assets (Billions of Dollars' worth worldwide) against the corrosive effects of Time, the elements, abrasion, Impacts, Chemicals and Temperature.

Their quality coatings can be found in a myriad of places from Airports, Appliances, Buildings, Furniture, Bridges, Chemical & Fertiliser Plants, Ports & Harbours, Pipelines, Ships & Yachts, Power Plants and Mines.

The vast range has a product that suits every environment, and most coatings can be applied direct to Metal saving time and money.

To mention but a few: -

 Acrylics, Alkyds, Epoxies, Polyurethane Epoxy Mastics, Silicone Acrylics, Inorganic Zinc Ethlyl silicates We also offer:

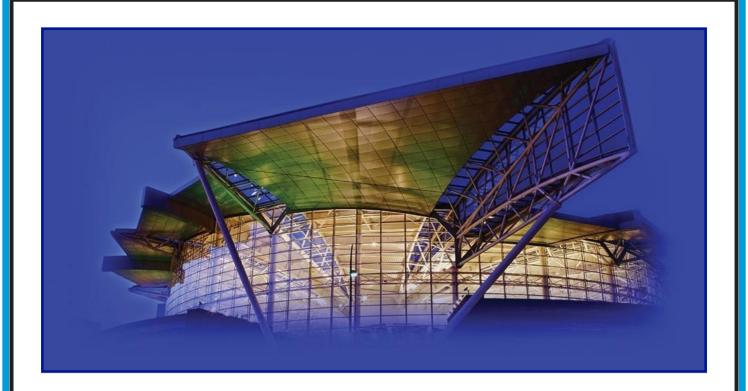
JOTUN ASSET MANAGEMENT PROGRAMME (JAMP)

### PROTECTIVE COATINGS ALTERNATIVE

- Agricultural Sectors
- Earthmoving Plant & Equipment
- Equipment Sales & Servicing
- Fabrication Engineers
- Radiators Manufacturers & Repairs
- Fire Services & Engineers
- Power Corporations
- Food Industries









The Jotun Group is a leading supplier of paints and powder coating. Supplying paints and coatings that have been specially developed for unique conditions.









# Safety, Health and Environmental (SHE) Policy

We, the people of CHEM SPEC BOTSWANA (PTY) LTD, striving for excellence in all we do, recognises the impact that our activities may have on people and the environment. Safety, health and protection of the environment will form an integral part of our planning and decision making. We manage our company wherever we do business in an ethical way that strikes an appropriate and well-reasoned balance between economic, social and environmental needs.

### We are committed to:

- Conducting our business with respect and care for people and the environment
- Responsible utilisation of natural resources
- Continually improving our safety, health and environmental performance
- Complying, as a minimum, with all applicable legal and other agreed requirements
- Promoting dialogue with stakeholders about safety, health and environmental performance.

### We will achieve these by:

- Implementing safety, health, environmental management system
- Informing and appropriately training all employees on safety, health and environmental matters
- Responding effectively to safety, health and environmental emergencies involving our actives and products
- As far as reasonably practicable, providing appropriate resources required to implement the above
- Benchmarking best SHE practices internationally.





### **Head Office**

Plot 22028, Unit 1 Gaborone West Gaborone P/Bag BR304, Broadhurst Gaborone

Tel: +267 393 7348 Fax: +267 391 1358 www.chemspec.co.bw

### **Company Registration Details**

Date of Registration 17th June 2004 Registration Number BW00000442614 VAT Registration C06702901112

### Francistown Distribution

Plot 220, Khutse Crescent **Light Industrial** Francistown P.O. Box 20369 Francistown

Tel: +267 241 4042 Fax: +267 241 3001 www.chemspec.co.bw

### **Company Secretaries**

Kingsway (PTY) LTD Plot 113, Unit 28, Kgale Mews GIFP, Gaborone Tel: +267 390 2301 Fax: +267 318 6055

### **Accountants**

BDO House, 28 Kgale Mews

Gaborone International Finance Park

Gaborone

**BDO** 

Tel: +267 390 2779 Fax: +267 318 6055

### **Auditors**

**BDO Audits** 

BDO House, 28 Kgale Mews

Gaborone International Finance Park

Gaborone

## **Bankers**

Stanbic Bank Plot 50672, Stanbic House Off Machel Drive, Fairground Gaborone

Tel: +267 0800 600 685

### **Attorneys**

**Armstrong Attorneys** Plot 74538, Prime Plaza New CBD Gaborone

Tel: +267 395 3481



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